# **Entrepreneurship and Soccer Analytics**

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# **From Blog to Startup** A post: "Moneyball and Soccer" A new soccer stat analysis blog Started attracting interest! **Transition to startup company**

#### Overview

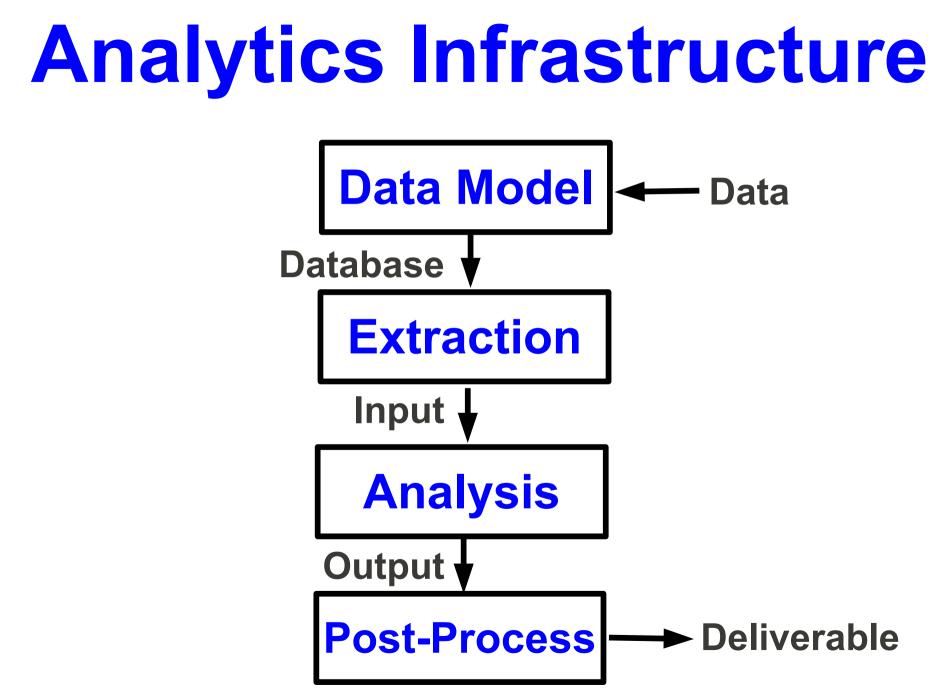
- What is soccer analytics?
  - Why soccer analytics?
  - What are its challenges?
  - What is its current state?
    - What is its future?

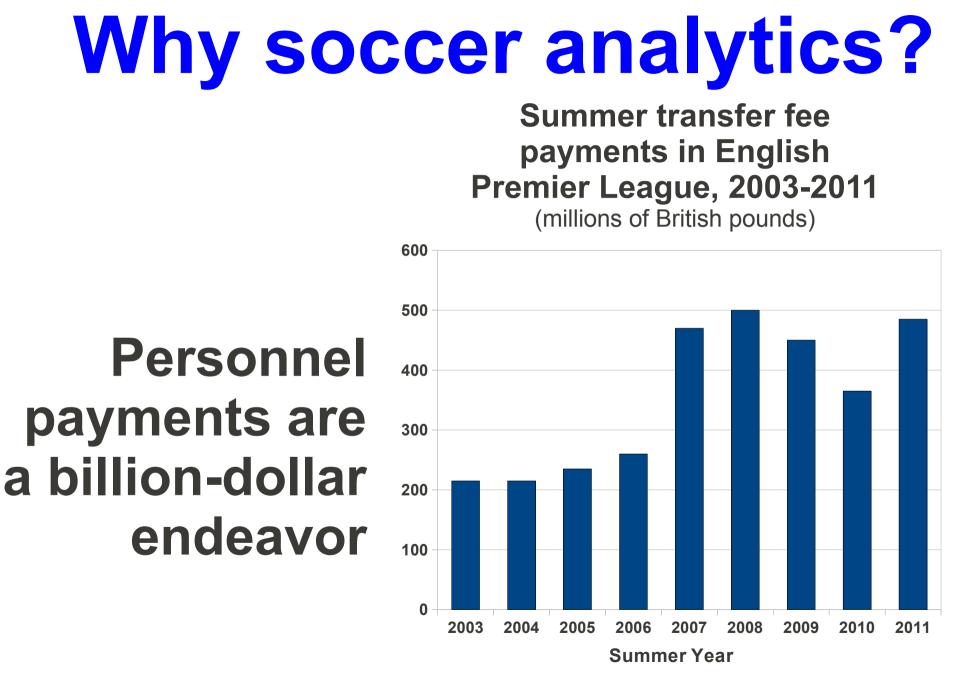
#### What is soccer analytics?

# Quantitative assessment of events related to the sport of soccer









Source: Deloitte

# Why soccer analytics?

#### Systematic assessment of player and team value



# Why soccer analytics?

#### Maximize value of investments Create marginal performance gains



#### Winning

Losing

#### Why soccer analytics?



External pressures Competition Regulations

#### What are its limitations?

#### Not a match predictor Not a "coach-in-a-box" Initial assumptions



# No, I'm not into betting!

#### **Choose your customer:**

Betting industry

Or Soccer industry Morality Legality A point to prove



Cantor Gaming – M Resort, Las Vegas

# What makes soccer analytics hard?

**Data Problem** 

Limited

Neutral

#### Summary Analysis Problem

**Complex invasion team sport** 

#### **Soccer Data Companies**

Company Opta Sports	Location London	<b>Specialty</b> Live sports data feeds
Prozone (now Amisco)	Leeds, UK Nice, France	Real-time player and event tracking
Tracab	Stockholm	Real-time 3D player and event tracking
Match Analysis	San Francisco	In-match player and event tracking

# Complex Invasion Team Sports<sup>1</sup>

**Cooperative action** 

Move object to defended position

**Offense/defense interdependent** 

**Continuous/segmented play** 

Specialized or hybrid playing roles

<sup>1</sup>Bill Gerrard, "Is the *Moneyball* Approach Transferable to Complex Invasion Team Sports?", <u>International Journal of Sport Finance</u>, November 2007.

#### Examples



#### **More Examples**



#### What makes soccer unique? Cooperative and interdependent actions



#### What makes soccer unique? Hybrid offensive and defensive roles



#### What makes soccer unique? High level of continuous play

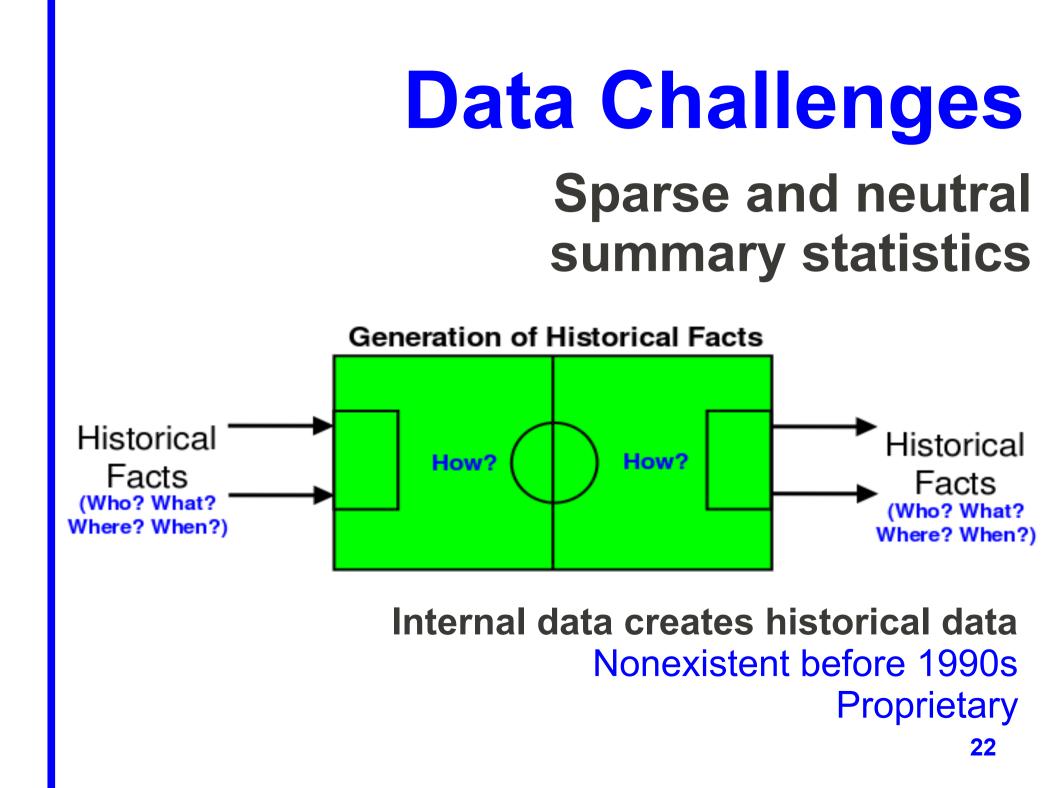


**Soccer Analytics** Challenges **Technical Difficult to formulate** Difficult to solve Data **Sparse Restricted** access Acceptance Cultural resistance 20

# **Technical Challenges**

What is soccer, essentially?

- Stochastic processes
- Nonlinear dynamical system
  - Run by people
- Attempt to study rationally an irrational process
  - Difficult to formulate
    - Difficult to solve
  - How good is "good enough?"



# **Open Source Data Model**

#### Basic and comprehensive database

- Flexible
- Extensible

#### **Open-source strategy**

- **Public relations**
- **Open standards**
- **Revenue sources**

Match <u>I</u> D	Date 1901-01-0	1			
Match Overview			Home Team		
Competition		<b>v</b>	Team		▼
Round		V	Manager		•
			Away Team		
Venue		▼	Team		▼
Referee		▼	Manager		▼
Match Time 1st half 45	2nd half 45	Attendance 0	Home Lineup	A <u>w</u> ay Lineup	Environments
•	•	8		Save XDelete	O <u>C</u> lose

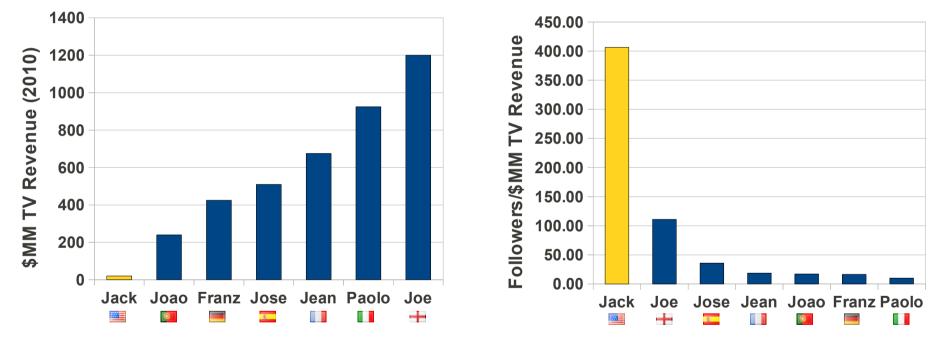
Match Entry

# **Acceptance Challenges**

- Communicating technical information to decision-maker
  - "We've always done it this way"
  - "You can't explain everything by statistics"
  - "What do a bunch of eggheads know about football, anyway?"
  - "What do a bunch of Americans know about football, anyway?"

#### Interest vs. Money

#### **Opta Sports' league-specific Twitter feeds**



Source: OnFooty.com (Sarah Rudd)

# Europe: Where the money is USA: Where the stats culture is

# Improving the Climate for Analytics

- Education process required for analysts and end-users
- Customers don't always know what they want vis-à-vis analytics
- Analysts need to communicate ideas to customers in non-technical language
  - Be open about the limitations

Danger of overselling

#### Soccer Analytics: Current State

Clubs have more in-match data

**Current level of analysis:** 

Micro-level events (tabulations/averages)

Video overlay

Clubs use small proportion of match data



#### Soccer Analytics: Current State

- Debate over utility of some metrics
  - Distance run over a match
    - Time of possession
      - Number of tackles
    - **Goals-against average**
  - Difficult to develop metrics for "non-glamour" positions
    - Complex problem, slow progress

# **Soccer Analytics Blogs**

Blog Title Soccer by the Numbers On Football Soccer Statistically 11tegen11 (11 on 11) Rational Football

Author Chris Anderson

Sarah Rudd Ford Bohrmann ?

?

Location Ithaca, NY

Seattle, WA Seattle, WA Netherlands Denmark

#### SoccerAnalysts.com

An aggregation of soccer analytics websites and blogs

#### **Soccer Analytics Firms**

Location

Chicago, IL

Chicago, IL

San Diego, CA

Santiago, Chile

Southampton, UK

Company StatDNA Chimu Solutions PowerStats AIMFútbol

**Sports Statistical Reviews Ltd** 

# Future of Soccer Analytics

Integration with other aspects of sports performance

# Formation of a truly global transfer market





#### **Developing a Sports Analytics Startup** Funding Market Product Infrastructure Network **First Client**

# But before you start...

**Passion absolutely required! Bootstrapping essential** Part-time vs. Full-time "Market Value" vs. Reality Interesting vs. Compelling **Exit? What exit??** 

#### Summary

#### **Challenges in soccer analytics**

- Nature of the game
- **Traditional attitudes**
- Proceed from first principles Be open
- The history of sports analytics continues to be written



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