Entrepreneurship and Soccer Analytics

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From Blog to Startup A post: "Moneyball and Soccer" A new soccer stat analysis blog Started attracting interest! **Transition to startup company**

Overview

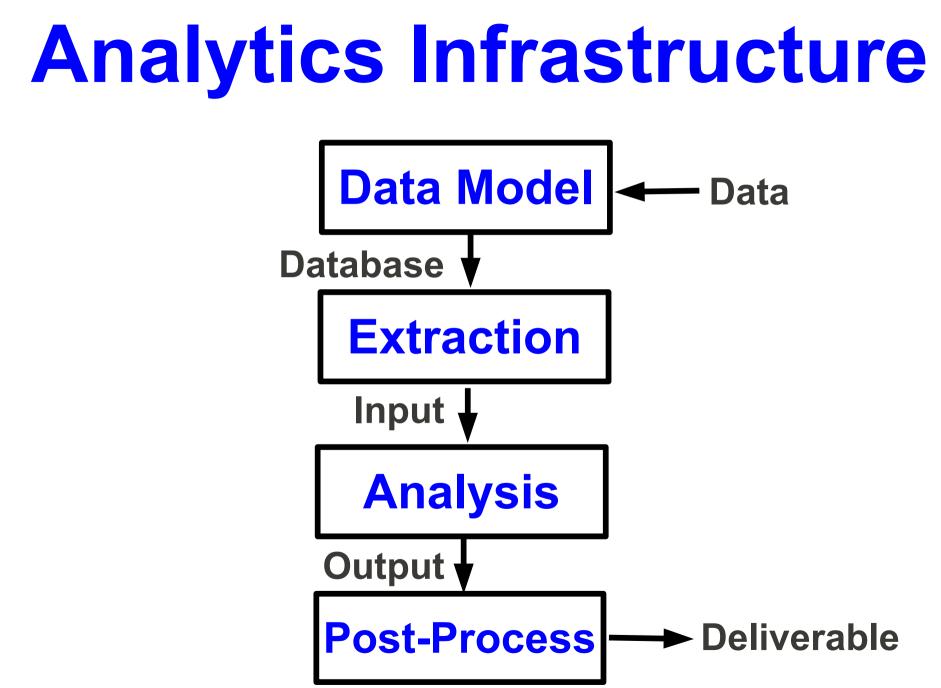
- What is soccer analytics?
 - Why soccer analytics?
 - What are its challenges?
 - What is its current state?
 - What is its future?

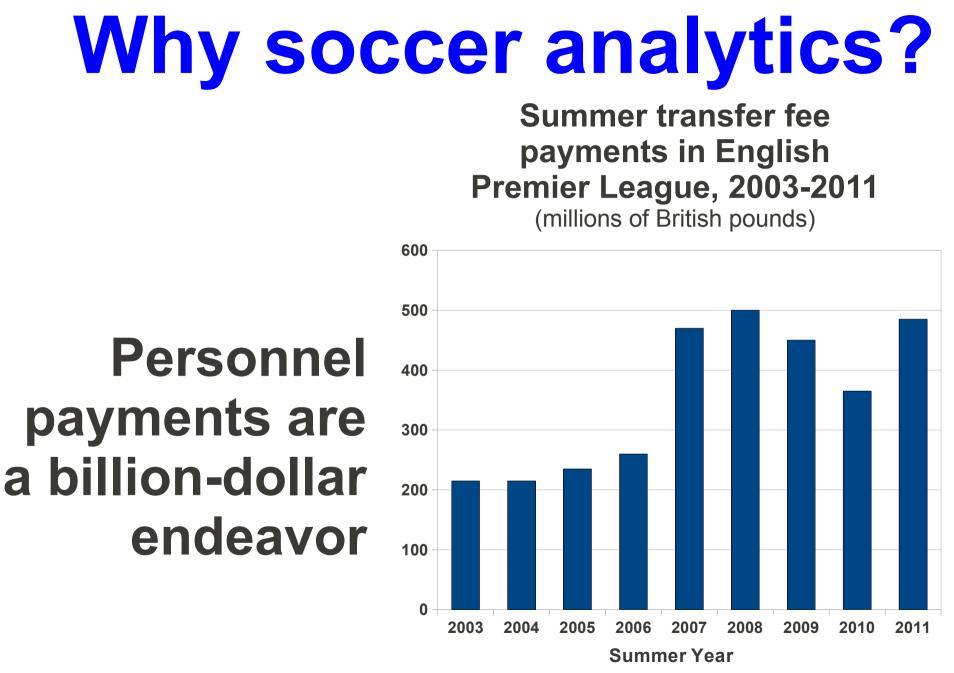
What is soccer analytics?

Quantitative assessment of events related to the sport of soccer









Source: Deloitte

Why soccer analytics?

Systematic assessment of player and team value



Why soccer analytics?

Maximize value of investments Create marginal performance gains



Winning

Losing

Why soccer analytics?



External pressures Competition Regulations

What are its limitations?

Not a match predictor Not a "coach-in-a-box" Initial assumptions



No, I'm not into betting!

Choose your customer:

Betting industry

Or Soccer industry Morality Legality A point to prove



Cantor Gaming – M Resort, Las Vegas

What makes soccer analytics hard?

Data Problem

Limited

Neutral

Summary Analysis Problem

Complex invasion team sport

Soccer Data Companies

Company Opta Sports	Location London	Specialty Live sports data feeds
Prozone (now Amisco)	Leeds, UK Nice, France	Real-time player and event tracking
Tracab	Stockholm	Real-time 3D player and event tracking
Match Analysis	San Francisco	In-match player and event tracking

Complex Invasion Team Sports¹

Cooperative action

Move object to defended position

Offense/defense interdependent

Continuous/segmented play

Specialized or hybrid playing roles

¹Bill Gerrard, "Is the *Moneyball* Approach Transferable to Complex Invasion Team Sports?", <u>International Journal of Sport Finance</u>, November 2007.

Examples



More Examples



What makes soccer unique? Cooperative and interdependent actions



What makes soccer unique? Hybrid offensive and defensive roles



What makes soccer unique? High level of continuous play

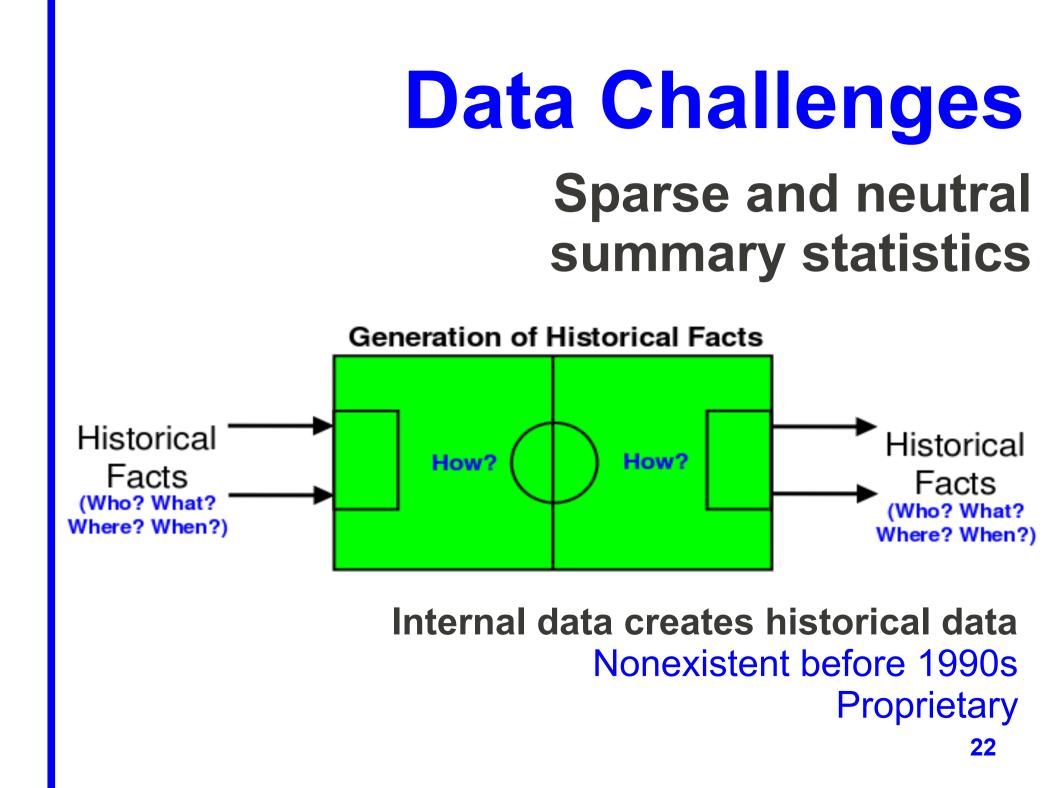


Soccer Analytics Challenges **Technical Difficult to formulate** Difficult to solve Data **Sparse Restricted** access Acceptance Cultural resistance 20

Technical Challenges

What is soccer, essentially?

- Stochastic processes
- Nonlinear dynamical system
 - Run by people
- Attempt to study rationally an irrational process
 - Difficult to formulate
 - Difficult to solve
 - How good is "good enough?"



Open Source Data Model

Basic and comprehensive database

- Flexible
- Extensible

Open-source strategy

- **Public relations**
- **Open standards**
- **Revenue sources**

Match <u>I</u> D	Date 1901-01-0	1			
Match Overview			Home Team		
Competition		v	Team		▼
Round		V	Manager		•
			Away Team		
Venue		▼	Team		▼
Referee		▼	Manager		▼
Match Time 1st half 45	2nd half 45	Attendance 0	Home Lineup	A <u>w</u> ay Lineup	Environments
•	•	8		Save XDelete	O <u>C</u> lose

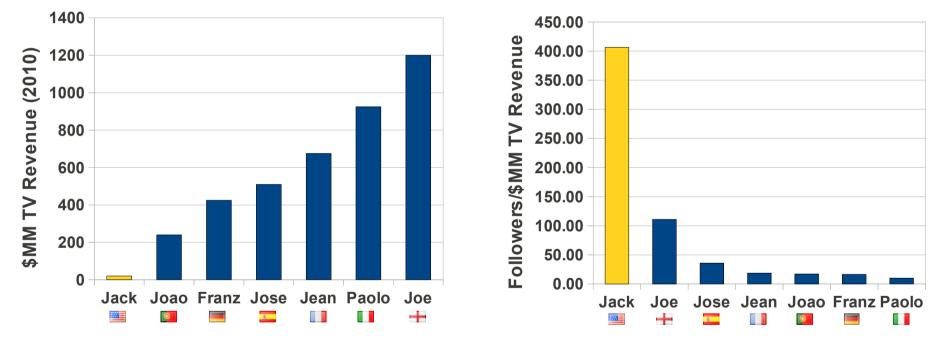
Match Entry

Acceptance Challenges

- Communicating technical information to decision-maker
 - "We've always done it this way"
 - "You can't explain everything by statistics"
 - "What do a bunch of eggheads know about football, anyway?"
 - "What do a bunch of Americans know about football, anyway?"

Interest vs. Money

Opta Sports' league-specific Twitter feeds



Source: OnFooty.com (Sarah Rudd)

Europe: Where the money is USA: Where the stats culture is

Improving the Climate for Analytics

- Education process required for analysts and end-users
- Customers don't always know what they want vis-à-vis analytics
- Analysts need to communicate ideas to customers in non-technical language
 - Be open about the limitations

Danger of overselling

Soccer Analytics: Current State

Clubs have more in-match data

Current level of analysis:

Micro-level events (tabulations/averages)

Video overlay

Clubs use small proportion of match data



Soccer Analytics: Current State

- Debate over utility of some metrics
 - Distance run over a match
 - Time of possession
 - Number of tackles
 - **Goals-against average**
 - Difficult to develop metrics for "non-glamour" positions
 - Complex problem, slow progress

Soccer Analytics Blogs

Blog Title Soccer by the Numbers On Football Soccer Statistically 11tegen11 (11 on 11) Rational Football

Author Chris Anderson

Sarah Rudd Ford Bohrmann ?

?

Location Ithaca, NY

Seattle, WA Seattle, WA Netherlands Denmark

SoccerAnalysts.com

An aggregation of soccer analytics websites and blogs

Soccer Analytics Firms

Location

Chicago, IL

Chicago, IL

San Diego, CA

Santiago, Chile

Southampton, UK

Company StatDNA Chimu Solutions PowerStats AIMFútbol

Sports Statistical Reviews Ltd

Future of Soccer Analytics

Integration with other aspects of sports performance

Formation of a truly global transfer market





Developing a Sports Analytics Startup Funding Market Product Infrastructure Network **First Client**

But before you start...

Passion absolutely required! Bootstrapping essential Part-time vs. Full-time "Market Value" vs. Reality Interesting vs. Compelling **Exit? What exit??**

Summary

Challenges in soccer analytics

- Nature of the game
- **Traditional attitudes**
- Proceed from first principles Be open
- The history of sports analytics continues to be written



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